



**A.J. O'CONNOR**  
ASSOCIATES

# OVERVIEW

**TEAM & LEADERSHIP DEVELOPMENT IMPACT SERIES™**

At AJO we partner closely with organizations to support the alignment, growth, and development of talent whether it's for 5 or 500 people.

Our Impact Series™ modules are designed to build new insights and skill sets at the individual, team, and/or organization level. Choose a module and let AJO customize it as desired. Plus, we'll deliver it as a standalone, or as part of your broader initiative. Alternatively, select modules from any series and create your organization's unique program.

Ask us how we can partner to meet your specific development, timeline, and budget goals.

Leadership Impact	Personal Impact	Communication Impact	Team Impact	Organization Impact
Strategic Leadership	Emotional Intelligence	Executive Presentations	New Leader Assimilation	Global Mindset
DiSC® Work of Leaders	Integrity & Trust	Personal Branding	New Team Acceleration	Change Leadership
Leadership Fundamentals	Priority Management	Negotiation & Influence	Team Fundamentals	Innovation
Developing Others	Problem Solving & Decision Making	Conflict Management	High-Performance Teams	Innovation Think Tank
Inspirational Leadership	Accountability	Communication Styles	Cross-functional Team Building	Leader 2020
Neuroleadership & Engagement	Critical Thinking	Communication for Leaders	Everything DiSC® Workplace	Client-Centered Care
Mentoring Skills for Leaders	Energy Leadership	Essential Conversations	Philanthropic Team Building	Introduction to Project Management
Coaching Skills for Leaders	Learning Agility	Business Storytelling	Team Think Tank	Advanced Project Management
Matrix Leadership	Relationship Management	Communication Think Tank		